Derek C. Jones: CURRICULUM VITA October, 2012

Derek C. Jones, Irma M. and Robert D. Morris Professor of Economics

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Home Phone: 315-85	3-5475	
Education:	 1974 Ph.D. Cornell: Labor; Comparative Economic Systems; Macro; Development 1969 M.Sc. London School of Economics; Economics & Industrial Relations; Graduated with Distinction 1969 D.A.N. E. Statistical Provide Provide	
	1968 B.A. Newcastle Upon Tyne, England; Economics, First Class Honors	
Employment and Institutional Affiliation:		
Hamilton College:	Professor, 1984- ; Associate Professor, 1978; Assistant Professor, 1973; Instructor, 1972. Chair, Economics Department: 2005-8; 2003-06; 1978-1983; 1987-1992; Acting Chair, 1975-76 Director, New York Program: Fall, 2007; Fall 2010; (Fall, 2013)	
Research Fellow/Directo	 Research Director, Economics, 2007-Mondragon Academic Community University. MCAC is closely linked with Mondragon University and MCC. (See http://www.mondragon.edu/cac2). Research Fellow, Davidson Institute (University of Michigan) 2001- Research Fellow, SKOPE, University of Oxford and Warwick, 2003- Faculty Fellow and Mentor, School of Management and Labor Relations at Rutgers University, 2011- Research Fellow, Program on Participation and Labor Management (Cornell) 1974-1995 	
<u>Visiting Positions</u> (Usually OneYear)	 2008 Visiting Professor, Helsinki School of Economics 2006 (Jan-May), Visiting Professor, Helsinki School of Economics 2002-2003, Visiting Professor, Pembroke College, Oxford. 1996-1997 Visiting Professor, London Business School and Visiting Scholar, Cambridge University 1984-1985, Hallsworth Fellow, Manchester University, 1976-1977, S.S.R.C. Fellow, Warwick University, 	
Visiting Fellow: (1-3 months)	Institute of Innovation Research, Hitotsubashi University, July-September 2002 Center for East European Studies, Copenhagen Business School, 1997-2000 Arbetslivcentrum, Stockholm, 1988, 1990 European University Institute, Florence, 1984 Warwick, 1983	
Internship:	General Foods Corporation, May 1988	
Cornell:	Instructor, 1971	
Fellowships, Prizes and Honors (Excluding grants): 2013, 2008, 2006 Fellowships from Finnish Foundation for Education; (tenable at Helsinki School of Economics (A alto University)		

Economics/Aalto University)

Ikerbasque Fellowship (tenable at Mondragon University)

2009

2008 Inaugural winner of Career Achievement Award, Hamilton College

2003-2004	President, Association Comparative Economic Studies
1996-1998	President, Economics of Participation
1999 -	In 1999 I was appointed the inaugural holder of the Irma M. and Robert D. Morris

Professorship in Economics and I continue to hold that Chair.

Fulbright (Research) to Bulgaria. (Declined.) 1990.
First incumbent of the James L. Ferguson Professorship, Hamilton, 1987-1991; renewed 1996-1999
Hallsworth Fellowship, Manchester, 1984-85
German Marshall Fund Research Fellow, 1983
S.S.R.C., Fellowship, University of Warwick, U.K., 1976-77
Humanities and Social Sciences Fellow, Cornell, 1969-72

<u>Books</u>:

- 1. **Participatory and Self-Managed Firms: Evaluating Economic Performance** (with Jan Svejnar, ed., Lexington, Massachusetts, 1982. Reprinted, 1983.
- 2-6. With Jan Svejnar I co-edited the first five volumes of the series <u>Advances in the Economic Analysis of</u> <u>Participatory and Labor Managed Firms</u>, published by JAI. These volumes were published between 1985 and 1995.
- 7. **The Bulgarian Economy: Lessons from Reform During Early Transition** (with Jeffrey Miller, ed.) Brookfield, Vermont: Ashgate. 1997.
- 8. New Economy Handbook (Senior Editor), Academic Press, 2003.

Citations

Over 3300 citations (source: Google scholar, September 2012) including papers with: more than 350 citations (#39 on my cv); more than 200 (# s, 46 and 47); and more than100 (#s 19, #17, and # 69.) Listed in Who's Who in Economics (Elgar, 2003) (a citation based compilation of leading economists)

Ranked in the top 15 of liberal arts Professors in economics by Bodenhorn (<u>The Journal of Economic</u> Education, <u>Vol. 34</u>, <u>No. 4</u>, <u>Fall</u>, <u>2003</u>)

Selected Articles:

- 1. "British Producer Cooperatives and the Views of the Webbs on Participation and Ability to Survive," <u>Annals of Public and Cooperative Economy</u>*, Vol. 46, Jan./March, 1975, pp. 23-44.
- "Workers' Management in Britain," <u>Economic Analysis and Workers' Management</u>, Vol. IX, No. 3-4, 1975, pp. 331-38.
- "British Economic Thought on Associations of Labourers, 1848-1974," <u>Annals of Public and Cooperative</u> <u>Economy</u>, Vol. 47, Jan./March, 1976, pp. 5-36. Reprinted in <u>Revista della Cooperazione</u>, 2 Nuova Series, March, 1980, pp. 39-68.
- 4. "The Bullock Report, "Economic Analysis and Workers' Management, v. XI, No. 3-4, 1977, pp. 245-280.
- "British Producer Cooperatives in the Footwear Industry: An Empirical Evaluation of the Theory of Financing," (with David K. Backus), <u>Economic Journal</u>, Vol. 87, 1977, pp. 488-510.
- 6. "The Economics and Industrial Relations of American Producer Cooperatives, 1791-1939," Vol. XI, Economic Analysis and Workers' Management, 1977, pp. 295-317.
- 7. "Producer Cooperatives in Industrialized Western Economies: An Overview," <u>Annals of Public and</u> <u>Cooperative Economy</u>*, No. 2, 1978, pp. 149-161. Reprinted in: <u>The Economic Record</u>, vol. 26, 1979.
- 8. "Les Cooperatives de Production dans les economies industrialises," <u>Communautes Archives de Science</u> <u>Sociales de la Cooperation et des Developpement</u>, No. 47, Janvier-Mars, 1979, pp. 80-96.
- "U.S. Producer Cooperatives: The Record To Date," <u>Industrial Relations</u>, Vol. 18, Fall, 1979, pp. 342-357. Reprinted in: <u>Producer Cooperatives and Labor Managed Systems</u>, edited by D.L. Prychitko and

Jaroslav Vanek., Elgar, 1996.

- "Producer Cooperatives in Industrialized Western Economies," <u>British Journal of Industrial Relations</u>, Vol. 18, July, 1980, pp. 141-154 Reprinted in: (i) <u>Cooperative Scientific Quarterly</u>, #4, 1981; <u>Revue</u> <u>Francais des Affaires Sociales</u>, 1981; (ii) <u>Economic Theory of Co-operative Enterprises</u>, edited Liam Kennedy, 1983, Plunkett Foundation; (iii) as "L'Experience Occidentale de L'Autogestion," <u>in</u>_ <u>L'autogestion. un systeme economique?</u>", ed. A. Dumas, Editions Dunod, 1980, pp. 155-173..
- 11. "Price Expectations and Union Growth: Some Efficient Results for the USA: 1953-1970," (with Subrahmanyam Ganti). Indian Journal of Economics, Vol. LXV, Part 1, July 1984, pp. 75-82.
- "The Economic Performance of Producer Cooperatives in Command Economies: Evidence for the Case of Poland." <u>Cambridge Journal of Economics</u>, 1985, Vol. 9, No. 2, pp. 111-126. Reprinted in: <u>Producer</u>. <u>Cooperatives and Labor Managed Systems</u>, edited by D.L. Prychitko and Jaroslav Vanek., Elgar, 1996.
- "The Effects of Worker Participation in Management on Enterprise Performance: Some Empirical Evidence," (with Saul Estrin and J. Defourney), <u>International Journal of Industrial Organization</u>, Vol. 3, 1985, pp. 197-217.
- "In Search of a Theory of Formation for U.S. Producer Cooperatives: Tests of Alternative Hypotheses" (with Michael Conte), <u>Proceedings of the Thirty Seventh Annual Meeting of IRRA</u>, 1985, pp. 377-384.
- "The Cooperative Sector and Dualism in Command Economies: Theory and Evidence for the Case of Poland," <u>Advances in the Economic Analysis of Participatory and Labor Managed Firms</u>, Vol. 1, 1985, pp. 195-218.
- 16. "The Potential Role of Workers' Cooperatives in Poland," <u>Science and Public Policy</u>, Vol. 12, No. 2, April, 1985, pp. 61-66.
- 17. "Participation, Profit Sharing, Worker Ownership and Efficiency in Italian Producer Cooperatives", (with Jan Svejnar), **Economica**, Vol. 52, No. 208, November, 1985, pp. 449-465.
- 18. "Ambiguous Legacies," Society, Vol. 23, No. 3, 1986, pp. 55-58.
- "Productivity Effects of Worker Participation: Producer Cooperatives in Western Economies," (with Saul Estrin and Jan Svejnar). Journal of Comparative Economics, Vol. 11, 1987, pp. 40-61. Reprinted in: <u>Producer Cooperatives and Labor Managed Systems</u>, ed. by D.L. Prychitko and Jaroslav Vanek., Elgar, 1996.
- "The Productivity Effect of Worker Directors and Worker Financial Participation in the Firm: The Case of British Retail Cooperatives," <u>Industrial and Labor Relations Review</u>, Vol. 41, No. 1, October 1987, pp. 79-92.
- "Alternative Sharing Arrangements: A Partial Review of the Evidence and Some Policy Implications for the U.S.," <u>Economic and Industrial Democracy</u>, Vol. 8, No. 4, 1987, pp. 489-516.
- 22. "La partecipazione al capitale negli Stati Uniti: stime e valutazioni," **Politiche Del Lavoro**, Vol. 6, 1987, pp. 15-29.
- "British Evidence on the Employment Effects of Profit Sharing" (with Jeff Pliskin), <u>Industrial Relations</u>, Vol. 28, No. 2, Spring 1989, pp. 276-298.
- "Editorial Introduction." Guest editor for Special Issue on Economic and Industrial Democracy in Eastern Europe, <u>Economic and Industrial Democracy</u>, Vol. 10, 1989, pp. 275-282.
- "Framleioslusamvinnufelog: Kenningar og reynsla" ("Alternative Sharing Arrangements: A Partial Review of the Evidence and Some Policy Implications for Iceland)," <u>Fjarmalatidindi</u>, Vol. XXXVI, No. 1, January-April 1989, pp. 53-65. (Journal of Central Bank of Iceland).
- 26. "Evidence on Attitudes Towards Alternative Sharing Arrangements," (with Daniel Egan and Douglas J. Herrmann), **Industrial Relations**, Vol. 28, No. 3, Fall, 1989, pp. 411-418.
- "Co-determination. A Partial Review of Theory and Evidence," (with G. Hodgson), <u>Annals of Public and</u> <u>Co-operative Economy</u>,* Vol. 60, No. 3, July-Sept., 1989, pp. 329-40.
- 28. "On Entry in Socialist Economies: Evidence from Bulgaria" (with M. Meurs), Soviet Studies, Vol. 43, No.

2, 1991, pp. 311-327.

- "Employee Ownership: An Overview of its Growing Incidence Around the World" (with Avner Ben-Ner).
 Proceedings of the Forty-Third Annual Meeting of the IRRA, 1991, pp. 374-384.
- "The Bulgarian Labor Market in Transition." <u>International Labor Review</u>, Vol. 130, No. 2, July 1991, pp. 231-248.
- "Employee Stock Ownership Plans in Japan" (with T. Kato). Journal of Employee Ownership, Law and Finance, Vol. III, No. 4, 1991, pp. 125-130.
- 32. "Worker Participation and Worker Self-Management in Bulgaria" (with Mieke Meurs). <u>Comparative</u> <u>Economic Studies</u>, Vol. 44, December 1991.
- "The Viability of Employee-Owned Firms: Evidence from France (with Saul Estrin). <u>Industrial and</u> <u>Labor Relations Review</u>, Vol. 45, No. 2, January 1992, pp. 323-338.
- "The Transformation of Labor Relations in Eastern Europe: The Case of Bulgaria." <u>Industrial and Labor</u> <u>Relations Review</u>, Vol. 45, No. 3, April 1992, pp. 452-470.
- 35. "Labor Managed vs. Private Firms: An Empirical Comparison of Cooperatives and Private Firms in Central Italy" (with Bartlett, Cable, Estrin, and Smith). <u>Industrial and Labor Relations Review</u>, October, 1992, pp. 103-118. Summary in: <u>The Changing Nature of Work</u>, Frank Ackerman, Neva R. Goodwin, Laurie Dougherty, Kevin Gallagher, eds., Island Press, 1998.
- "On the Scope, Nature and Effects of Employee Ownership in Japan" (with Takao Kato). Industrial and Labor Relations Review, January, 1993, pp. 352-367.
- 37. "The Changing Face of Labor Relations and Industrial Relations in Bulgaria," Forty-Fourth Annual Proceedings, IRRA, 1993, pp. 578-585.
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- "Theoretical and Empirical Studies of Producer Cooperatives: Will the Twain Ever Meet?" (with John Bonin and Louis Putterman). Journal of Economic Literature, Vol. 31, September, 1993, pp. 1290-1320. Reprinted: (i) <u>Producer Cooperatives and Labor Managed Systems</u>, ed. D.L. Prychitko and Jaroslav Vanek., Elgar, 1996; (ii) Summary in <u>The Changing Nature of Work</u>, Frank Ackerman, Neva R. Goodwin, Laurie Dougherty, Kevin Gallagher, eds., Island Press, 1998; (iii) Reprint forthcoming in <u>The Economics</u><u>of Worker Cooperatives</u>, edited by John Pencavel, Elgar, Critical Writings in Economics.
- "Productivity Effects of Japanese Employee Stock Ownership Plans (with Takao Kato). <u>British Journal</u> of Industrial Relations, Vol. 31, No. 3, 1993, pp. 331-346.
- "The Effects of Worker Participation on Productivity in Command Economies: Evidence for the Case of Polish Producer Cooperatives." <u>Managerial and Decision Economics</u>, Vol. 14, # 5, September-October 1993, pp. 475-485.
- 42. "Participation des salaries aux benefices et au controle de l'enterprise: un cadre conceptuel," <u>Revue</u> <u>Etudes Cooperatives Mutualistes et Associatives</u>, # 253-254, 3-4, 1994, 91-99.
- "Why Workers Want Participation and Ownership and Their Effects Upon Productivity" (with Saul Estrin). <u>Advances in the Economic Analysis of Participatory and Labor Managed Firms</u>, Vol. 5, 1995, pp.3-24.
- 44. "Employee Participation in Transitional Economies: Evidence from Bulgaria: 1989-1992." <u>Economic and</u> <u>Industrial Democracy</u>, v.16, #1, February 1995, pp.111-135.
- 45. "Industrial Organization in a Restructuring Socialist Economy: Evidence from Bulgaria" (with Svilen Parvulov Empirica, 1995, v. 2, pp. 23-46.
- 46. "The Productivity Effects of Bonuses and Employee Ownership: Evidence Using Japanese Panel Data" (with Takao Kato). <u>American Economic Review</u>, June 1995, v.85, # 3, pp.391-414. Reprinted in: (i) <u>Corporate Governance: Responses to Governance issues</u>, (1999) edited by K. Keasey, S. Thompson and M. Wright, Elgar Reference Collection, International Library of Critical Writings in Economics, vol. 106, Cheltenham, U.K., pp.536-559; (ii) <u>Japanese Business: Critical Perspectives on Business and Management</u>,

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- 47. "Productivity Effects of Employee Ownership: A Theoretical Framework," (with Avner Ben-Ner). Industrial Relations, v. 34, # 4, October 1995, pp. 532-554.
- 48. "Employee Participation in Transitional Economies: Evidence from Bulgarian Managers,"1995 <u>Proceedings of 1995 IRRA Meetings</u>. pp 235-245.
- "Successor Unions in Transitional Economies: Evidence from St. Petersburg," <u>Industrial and Labor</u> <u>Relations Review</u> v.49, #1, October 1995, pp.39-57.
- 50. "Managerial Labor Markets in Transitional Economies (with Takao Kato and Svetlana Avramov). International Journal of Manpower, 1995, v.16, # 10, pp. 14-24.
- "On Successor Unions in Former Communist Countries: Evidence From Bulgaria, the Czech Republic, Estonia and Russia" 1996, <u>Advances in Industrial and Labor Relations</u>, v7, 123-143.
- "The Determinants of Executive Compensation in Economies in Transitional Economies: Evidence from Bulgaria (with Takao Kato.) 1996 <u>Labour Economics</u> v.3, #3, pp. 319-336.
- "Employee Ownership and Control: Evidence from Russia" (with Tom Weisskopf) 1996, <u>Proceedings of</u> <u>1996 IRRA Meetings</u>, pp. 64-76.
- "The Nature and the Determinants of Labor Market Transitions in Emerging Market Economies: Evidence from Bulgaria" (with Takao Kato). 1997, <u>Industrial Relations</u>, v.36, #2, pp.229-254.
- 55. "Employees as Stakeholders," Business Stratgey Review 1997 Vol 8. #2, pp. 21-24.
- "The Determinants of the Incidence of Group Incentives: Evidence from Canada" (with Jeff Pliskin). 1997, Canadian J. of Economics, v. 30, November pp. 1027-1045
- "The Merchant Capitalist Theory and Eastern Europe: Evidence for Bulgaria" (with Ken Spenner) 1998. Social Forces, March, 76 (3):937-65.
- 58. "The Determinants of Investment in Employee-owned Firms: Evidence from France" (with Saul Estrin)1998. Economic Analysis, vol. 1, #1, pp. 17-28.
- 59. "Work Incentives and other effects of the transition to Social Assistance: Evidence from Bulgaria" (with Mariana Kotzeva). 1998 Empirical Economics, 23, 237-261.
- "The Determinants of Employee Participation During fading Communism and early Transition" (with Kosali Ilayperuma). 1998 <u>Advances in the Economic Analysis of Participatory and Labour Managed</u> <u>Firms</u>, vol 6., pp.29-55.
- 61. "The Economic Effects of Privatization: Evidence from a Russian Panel," 1998 <u>Comparative Economic</u> <u>Studies</u>, vol. XXXX, #2, summer, pp.75-102.
- 62. "Productive Efficiency During Transition: Evidence from Bulgarian Panel Data" (with Mark Klinedinst and Charlie Rock) 1998 Journal of Comparative Economics 26, 446-64.
- "Strong Legacies and Weak Markets: A Panel Study of Bulgarian State owned Enterprises During Early Transition" (with Kenneth Spenner, Olga Suhomlinova, Sten Thore and Kenneth Land) 1998 <u>American</u> <u>Sociological Review</u>, August, vol. 63, #4, 599-617.
- 64. "The Nature and Determinants of Ownership Changes after Privatization: Evidence from Estonia" (with Niels Mygind) 1999, Journal of Comparative Economics, 27, 422-441.
- "Ownership Patterns and Dynamics after Privatization in Transition Economies: Evidence from the Baltics" (with Niels Mygind) 1999 <u>Baltic Journal of Economics</u>, v.2, #2, Winter, 99-140.
- 66. "The Effects of Privatization upon Productive efficiency: Evidence from the Baltic Republics" (with Niels Mygind) 2000, <u>Annals of Public and Cooperative Economics</u>, v.71, #3, September 415-40.
- 67. "Preliminary Evidence on Changing Employment Practices in Central New York" (with Takao Kato and Adam Weinberg), **Proceedings of Industrial Relations Research Association**, 2001, 173-182.
- 68. "Ownership and Productive Efficiency: Evidence from Estonian panel data" (with Niels Mygind), 2002, **Review of Development Economics**, 6 (2), 284-301.

- "Growth and Regional Inequality in China During the Reform Era" (with Cheng Li and Ann Owen), <u>China</u> <u>Economic Review</u>, 2003, vol 14, Issue 2, pp.186-200.
- "Ownership and Participation: A Review of Empirical evidence for transition Economies" <u>Advances in the</u> <u>Economic Analysis of Participatory and Labour Managed Firms,</u> vol 8, 2004, pp. 171-209.
- 71. "Choice of Ownership Structure and Firm Performance: Evidence from Estonia" (with Panu Kalmi and Niels Mygind), **Post Communist Economies**, Volume 17, Number 1, March, 2005, Pages: 83 107
- 72. "Wage Determination under Plan and Early Transition: Bulgarian Evidence using Matched Employer-Employee Data (with Kosali Ilayperuma Simon) J. Comparative Economics, June 2005.
- 73. "Corporate Governance and executive compensation in Bulgaria after Mass Privatization: Evidence from new panel data" (with Mark Klinedinst) <u>Advances in the Economic Analysis of Participatory and</u> <u>Labour Managed Firms</u>, vol 9, 2006, pp 177-209
- 74. "The Determinants of Stock Option Compensation: Evidence for Finland" (with Panu Kalmi and Mikko Makinen) Industrial Relations, vol 45, No. 3 (July 2006) pp. 437-468.
- 75. "Human Resource Management Polices and Productivity: New Evidence from an Econometric Case Study" (with Panu Kalmi; Antti Kauhanen) **Oxford Review of Economic Policy**, 2006, vol 22, 526-538
- 76. "The Productive Efficiency of Italian Producer Cooperatives: Evidence from Conventional and Cooperative Firms" <u>Advances in the Economic Analysis of Participatory and Labour Managed Firms</u>, vol 10, 2007, pp.3-28.
- "Determinants of Firm level Technical Efficiency: Evidence using a Stochastic frontier approach" (with Evis Sinani and Niels Mygind). Journal of Corporate Ownership and Control, vol 5, # 3, 2008, pp. 225-239.
- 78. "Inequality, Trust and the size of the co-operative sector: Cross country evidence" (with Panu Kalmi) <u>Annals of Public and Cooperative Economics</u>, vol 80:2, 2009, 165-195
- 79. "Capital Investment and Determinants of Financial Constraints in Estonia." (with Bersant Hobdari and Niels Mygind) <u>Economic Systems</u>, vol. 33(4) (2009), pp. 344-359.
- "The Productivity Effects of Stock Options: Evidence from Finland." (with Panu Kalmi and Miko Makinen) Journal of Productivity Analysis, vol. 33, Number 1, February, 2010, pp. 67-80.
- "How does Employee Involvement Stack up? Evidence from an Econometric Case Study of the Effects of Human Resource Management Policies on Performance in a Retail Firm" (with Panu Kalmi and Antti Kauhanen) <u>Industrial Relations</u>, vol. (49):1, January 2010, pp.1-21.
- 82. "Corporate Governance, Firm Size and Liquidity Constraints: A Dynamic Analysis" (with Bersant Hobdari and Niels Mygind), **Comparative Economic Studies**, vol. 52, 2010, pp. 82–103.
- "Teams, Performance-Related Pay, Profit-Sharing and Productive Efficiency: Evidence from a Food-Processing Plant" (with Panu Kalmi and Antti Kauhanen), <u>Industrial and Labor Relations Review</u>, vol. 63, No.4, July 2010, pp. 606-26.
- "The Effects of High Performance Workplace Practices on Firm and Worker Outcomes: Evidence From a Croatian Econometric Case Study" (with Srecko Goic). <u>Advances in the Economic Analysis of</u> <u>Participatory and Labour Managed Firms,</u> edited, Tor Erikkson, 2010, vol. 11, ch. 2, pp. 25-72.
- 85. "The Effects of Offline Teams on Firm Performance: Evidence from an Econometric Case Study." (with Takao Kato) Industrial and Labor Relations Review, January, 2011, pp. 1-26.
- 86. "Firm and Employee Effects of an Enterprise Information System: Micro-econometric Evidence (with Panu Kalmi and Antti Kauhanen). International Journal of Production Economics, 2011, v. 130, pp.159–168.
- 87. "Majority Ownership and CEO Compensation" (with Niels Mygind). <u>Advances in the Economic Analysis</u> <u>of Participatory and Labour Managed Firms</u>, edited, Jed deVaro, 2011, vol. 12, pp. 119-145.
- 88. "The effects of training on performance and Incomes; Econometric evidence from Finnish Cooperative banks" (with Panu Kalmi and Antti Kauhanen). **Oxford Economic Papers,** 2012, vol. 64, pp. 151–175.
- 89. "The Incidence, Adoption and Attrition of Financial participation: Evidence from the Finnish Manufacturing

Sector" (with Panu Kalmi, Mikko Makinen and Takao Kato). International J. Of Human Resource Management, 2012, vol.23, April, pp.1570-89.

- "Incidence, Coverage and Perceived Participation in Financial Incentive Plans: Evidence from US Cases (with Takao Kato) <u>International Journal of Human Resource Management</u>, 2012, vol.23, April, pp.1547-69.
- 91. "Insider Privatization and firm performance: Evidence from Bulgaria" (with Mark Klinedinst). <u>Advances in the Economic Analysis of Participatory and Labour Managed Firms</u>, edited, Alex Bryson, 2012, vol. 13, pp. 185-204. DOI. <u>10.1108/S0885-3339(2012)0000013011</u>

Selected Chapters :

- 1. "British Producer Cooperatives," in K. Coates (ed.), <u>The New Worker Cooperatives, Spokesman</u>, Nottingham, 1976. (Reprint of 1975 paper in <u>Annals of Public and Cooperative Economy</u>).
- "Worker Participation in Management in Britain: Evaluation, Current Developments and Prospects," in Garson, G. E. (ed.), <u>Worker Self-Management in Industry: The West European Experience</u>, Praeger, N.Y., 1977, pp. 97-151.
- 3. "British Producer Cooperatives, 1948-68: Productivity and Organizational Structure." Chapter 9 in Jones and Svejnar, eds., 1982.
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- 5. "American Producer Cooperatives," Chapter 3 in <u>The Performance of Labour Managed Firms</u>, by F. Stephen, ed., Macmillan, 1982.
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- 7. "American Producer Cooperatives and Employee Owned Firms: A Historical Perspective," Chapter 3 in <u>Worker Cooperatives in America</u>, R. Jackall and H. Levin, eds., U. California Press, 1984, pp. 37-56.

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- 8. "Participation in Worker Cooperatives in Poland" in <u>The Organizational Practice of Democracy</u>, R. N. Stern and S. McCarthy (eds.), Wiley, 1986, pp. 431-451.
- "The Scope and Nature of Feasible Initiatives in Workplace Democratization and Participation" in <u>Rethinking Economic Strategies</u>, Polity Press, Cambridge. Peter Nolan and Suzanne Paine (eds.), 1986, pp. 270-283.
- "Empirical Research Into Codetermination: A Comment," in <u>Codetermination: A Discussion of Different</u> <u>Approaches</u>, Jurgen Backhaus and Hans Nutzinger, eds., Springer Verlag. Heidelberg/New York, 1989, pp. 191-197.
- 11. "Government Worker Cooperative Relations in Western Industrialized Economies," in Volume II, Les Relations Etat-Cooperatives, I.R.E.C.U.S., Sherbrooke, 1989, pp. 453-466.
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- 13. "The Effects of Worker Participation, Employee Ownership and Profit Sharing on Economic Performance" (with Jeffrey Pliskin), <u>International Handbook of Participation in Organization</u>, eds. V. Rus and R. Russell, Vol. 2, Oxford U.P., 1991.
- 14. "Democracy at the Workplace (with Charles Rock), in <u>Concise Employment of Participation and Co-</u> <u>Management</u>, de Gruyter Studies in Organization, 1992, pp. 967-973.
- 15. "Privatization in Bulgaria" (with Charles Rock). In Privatization in Central and Eastern Europe, edited by

S. Estrin, Longmans, 1994, pp.307-20.

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- 17. "Japan: Financial Participation in the Context of Human Resources and Heightened Competitiveness" in <u>Workers' Financial Participation: East-West Experiences</u>, D. Vaughan-Whitehead, ed., ILO, Geneva, 1995.
- "The Italian System of Producer Cooperatives," (with Alberto Zevi). in <u>Labor Managed Market Economies</u> edited by S. Mahalingam, S.Smith, J.E. Askildsen and D. Vaughan- Whitehead. Mittal Publications, New Delhi, 1993, pp. 301-330.
- "On the Nature and Performance of Small Firms in Former Socialist Economies: Evidence from Bulgaria" <u>The Economic Impact of New Firms in Post Socialist Countries: Bottom-Up Transformation in Eastern</u> <u>Europe</u>, eds., M.Fritsch and H. Brezinski, Elgar, 1996, pp. 131-150.
- 20. "The Productivity Effects of Participation in Control and in Economic Returns: A Review of the Econometric Studies" (with A. Ben-Ner and Tzu-Shian Han), in <u>Democracy and Efficiency in the Economic Enterprise</u>, ed. U. Pagano and R. Rowthorn, Routledge, 1996, pp. 209-244.
- 21. "Evaluation of Active and Passive Labour Market Policy for the Case of Bulgaria: A Comment" in Lessons from Labour Market Policies in the Transition Economies, O.E.C.D. Proceedings, Center for Co-operation with the Economies in Transition, Paris, 1996 pp. 119-122.
- "Profit Sharing and Gain Sharing: A Review of Theory, Incidence and Effects" (with Takao Kato and Jeff Pliskin). <u>Handbook of Human Resources</u>, ed. D. Lewis, D. Mitchell and M. Zaidi, JAI, 1997, pp. 153-174.
- 23. "Enterprise Adjustment During Transition: Evidence from Bulgaria" (with Stoyko Nikolov) in <u>The</u> <u>Bulgarian Economy during early Transition</u> ed. D.C. Jones and Jeff Miller, Avebury, 1997, pp. 249-71.
- 24. <u>Employee Ownership in Privatization: lessons from Central and eastern Europe</u> (with Felix Fitzroy et al.). 1998 ILO Experts' Policy Report, pp. 1-46, Hungary. Reprinted in Russian.
- 25 "Privatization and Restructuring in Russia: A Review and Micro Evidence from St. Petersburg" in <u>Reconstituting the Market: The Political Economy of microeconomic transformation</u>, edited by Paul Hare, Judy Batt and Saul Estrin, Harwood, 1999, pp.277-314.
- "Employee Participation in Ownership" Comments on a chapter by Ben-Ner, Burns, Dow and Putterman in <u>The New Relationship: Human Capital in the American Corporation</u>, edited by Margaret Blair and Tom Kochan, Brookings, 2000.
- 27. "Privatization and Economic Performance: Evidence from Estonia" (with Niels Mygind) in <u>Equality,Participation, Transition: Essays in Honour of Branko Horvat</u>, edited by Milica Uvalic and Vojimir Franicevic., Macmillan Press Ltd. (London) and St. Martin's Press, New York., 2000.
- "Economic Performance in Transitional Economies: The Role of Ownership, Incentives and Restructuring" in <u>Transitions and Institutions</u> edited by A. Corina and V. Popov, Oxford Press, 2001, pp. 153-170.
- "Managerial Discretion, Business Strategy and the Quality of Jobs: Evidence from medium sized manufacturing establishments in Central New York" (with Takao Kato and Adam Weinberg) in <u>Low Wage</u> <u>America</u> edited by Eileen Applebaum, Annette Bernhard and Richard Murnane, Russell Sage, 2003, pp.479-525.
- "Corporate Governance Cycles During transition: Theory and evidence for the Baltics" (with Niels Mygind). pp. 253-286 in "Corporate Governance Life Cycle" co-edited by Igor Filatotchev and Mike Wright, Elgar, 2005.
- 31. "Co-operatives and Employee Ownership" (with Panu Kalmi), <u>International Encyclopedia of Civil Society</u>, edited by Helmut K. Anheier and Stefan Toepler, Springer, 2010, v. 1, pp. 557-563.
- 32. "Assessing Mondragon: Stability and Institutional Adaptation in the face of Globalization) (with Saioa Arando, Fred Freundlich, Monica Gago and Takao Kato.) Chapter 9 in <u>Employee Ownership and Shared Capitalism: New Directions in Research</u>, edited by Ed. Carberry, 2011. Published by the Labor and Employment Relations Association and distributed by ILR Press/Cornell University Press.

34. "Co-operative Enterprise" (with Panu Kalmi). Forthcoming in <u>Handbook on the Economics of</u> <u>Philanthropy, Reciprocity and Social Enterprise, edited by Luigino Bruni and Stefano Zamagni, Elgar.</u>

35. "Institutional Innovation in Mondragon: Context, Shape and Consequences" (with Saioa Arando, Fred Freundlich, Monica Gago and Takao Kato). Forthcoming in: <u>Pour une nouvelle mondialisation : le défi</u><u>d'innover</u>, Presses de l'Université du Québec, (Social Innovation Series.)

Other Editorial Work:

- 1. For volumes 6-10 of <u>Advances in the Economic Analysis of Participatory and Labor Managed Firms</u>, published between 1998 and 2007 by JAI and then Elsevier, I was the series editor. Each volume had guest editors.
- Guest edited a Special Issue of <u>Economic and Industrial Democracy</u> on "Developments in Workplace Participation in Eastern Europe," Vol. 10, August 1989.

Current research: Working papers and Work-in-Progress

An enduring area of research is **"employee participation and human resource management practices including employee ownership".** A key strategy in this research is the use of **"insider econometrics or econometric case studies"**. To facilitate this line of research I continue to be an active member of **IAFEP** and since 2011 a Faculty fellow and Mentor in the Beyster - Professorship, Fellowship, and Related Fellows Program at the School of Management and Labor Relations at Rutgers University.

I also continue to work on diverse issues concerning **cooperatives**. In my capacity as Research Director of MCAC, I am helping to develop a broad research agenda that uses data for the Mondragon cooperatives as well as coops and other forms of participation and employee ownership elsewhere. Also I am a member of research team that is investigating diverse issues concerning Co-operative Banks and credit unions in North America and Europe during and after the recent Financial Crisis.

A third research area examines diverse issues for **transition economies.** Panel data sets continue to be analyzed for large samples of firms in Bulgaria, Latvia, Estonia, Lithuania, China and Russia. I continue to be an active member of ACES.

Also I have an interest in **internet economics**. Activities in this area include acting as senior editor for the **New Economy Handbook**, (Elsevier, 2003).

Working Papers Under review and papers in process

- 1. "Earnings-Tenure profiles: Tests of Agency and Human Capital Theories using Individual performance
 - Data" (with Takao Kato and Xiao-Yuan Dong) (Invitation to revise and resubmit)
- 2. "The effects of human resource management practices on firm productivity-preliminary evidence from Finland" (with Panu Kalmi, Takao Kato and Miko Makinen) (Under review)
- 3. "Productive Efficiency in the Mondragon Cooperatives: Evidence from an Econometric case study" (with Saioa Arando, Monica Gago and Takao Kato.) IZA DP # 5711. (Under review)
- 4 "Membership and Performance: Evidence from Finnish Co-operative banks" (with Panu Kalmi) (Under review).
- 5. "Economies of Scale Versus Participation: A Co-operative Dilemma?" (with Panu Kalmi). (Under review.)
- 6. "What Determines Membership in Co-operatives? Evidence from Finnish Banks on the Role of ownership" (with Panu Kalmi and Iiro Jussila)
- 7. "Ownership and Employment Adjustment: Evidence from U.S. Financial Institutions" (with Matt Poterba and Jeff Pliskin.)
- 8. "High Performance Workplace practices and the incidence of new information technologies: Evidence from New York" (with Jeffrey Pliskin)

- 9. "The Determination of On-Line Auction prices:"
- 10. "Teams and Economic performance: Evidence from The Mondragon Co-operatives" (with Saioa Arando, Monica Gago and Takao Kato.)
- 11. "Are economic outcomes for co-operative banks different than in conventional firms? Evidence for the U.S. and Canada (with Jeffrey Pliskin)
- 12. "Performance Pay and Worker Separation: A Discrete-Time Duration Model Approach" (with Panu Kalmi Takao Kato and Mikko Mäkinen). Forthcoming, IZA PAPER.
- 13. "What do Unions do in Transition Economies? Evidence From Lithuanian Cases".
- 14. "The Effects of Institutions on Employment Adjustment: Cross country evidence" (with Nahid Rahman)
- 15. "The Determinants of Changes in Chief Executive Compensation During Transition: Evidence from Bulgaria" (with Takao Kato) (Invitation to revise and resubmit)
- 16. "The Effects of Human Resource Management Practices on Productive Efficiency: Evidence from Estonia (with Niels Mygind and Ewa Szychowska)
- 17. "On Entry of Employee-Owned Firms: Theory and Evidence from U.S. Manufacturing Industries, 1870-1960" (with Michael Conte).
- 18. "The Nature and Effects of Employment Practices During Transition: Evidence from Two Manufacturing Firms in Lithuania" (with Modestas Gelbuda)
- 19. "The Nature and Effects of the Transition to Social Assistance: Evidence from Bulgaria" (with Mariana Kotzeva)
- 20. "The Determinants of Productive Efficiency in Transitional Economies: Evidence from Latvia" (with Niels Mygind)
- 21. "The Nature and Determinants of Executive Compensation in Transitional Economies; Evidence from Russia" (with Ewa Szychowska)
- 22. "The Nature and the determinants of the adoption of new information: Technologies: Evidence from New York" (with Jeffrey Pliskin and Takao Kato)
- 23. "Executive Compensation in Lithuania" (With David Prior)
- 24. "Privatization and Industrial and Labor Relations in Transitional Economies: Evidence from St. Petersburg.
- 25. "The Productivity Effects of Profit Sharing and Worker Representation on the Board "(with Jeff Pliskin)

Book Reviews and Reports:

Several book reviews in journals including: J. Economic Literature; J. Comparative Economics; Economic Analysis and Workers' Management; Industrial and Labor Relations Review; Comparative Economic Systems; Economic and Industrial Democracy; British Journal of Industrial Relations, Economics of Transition

Courses Taught:

Mainly for undergraduates but also some graduate instruction at different institutions. Courses include: Labor Economics; Comparative Economic Systems; Intermediate Macroeconomic Theory; Workers' Participation in Management and Self-Management; Industrial Relations; Economics of Development; History of Economic Thought; Approaches to political Economy; Comparative Industrial Relations; Senior Thesis; Introductory Economics (Macro, Micro and both in one semester); Economics of Transition; Human Resource Management Policies

Research Support (Excluding Fellowships):

2011- . Member of research team (with Panu Kalmi Takao Kato and Mikko Mäkinen) using linked employer-employee data to investigate diverse issues surrounding HR and business performance. Supported by Academy of Finland grant.

2010-13. Member of research team headed by Panu Kalmi, Aalto University. Co-operative Banks in the Financial Crisis: An International Comparison. Funded by the Finnish Cooperative Movement. About 200,000 euros.

2005-2010 NSF, collaborative with Takao Kato. About \$325,000. "Econometric case studies of the nature and effects of Human Resource Management Practices: Evidence from the U.S., China and Finland.

2008-11 Member of research team headed by Panu Kalmi, Helsinki School of Economics examing the nature and effects of new work practices in Finnish manufacturing. Supported by Academy of Finland (Grants 206027 and 120234) and Finnish Environment Fund (Grants 103313 and 108708)

2004-2008 Member of research team headed by Matti Pojhola, Helsinki School of Economics "Econometric Case Studies on the Impact of Workplace Innovations". The project was funded by the Academy of Finland and the Finnish Work Environment Fund. (About 350,000 euros).

2004-2005 Project Director. "Insider Econometrics: Evidence from the Balkans." William Davidson Institute (\$28,000).

2004-2006 Project Director. "Economic Performance and human resource management policies: Econometric evidence for the Baltics and Russia". National Council for Eurasian and East European Research. (\$29,250).

1999-2004 Project Director (with Takao Kato and Adam Weinberg) "Changing Employment Practices and The Quality of jobs: Case studies of Medium Sized Firms in Metropolitan and Non- Metropolitan Communities in Central New York". Russell Sage and Rockefeller (\$253,791).

2001-2003 Project Director "The Determinants of Business Performance During Reform: A panel Study of Bulgarian establishments" National Council for Eurasian and East European Research and Davidson Institute; WDI (University Michigan) (\$75,000)

1998-2000 Project Director "The Nature and Determinants of Executive Compensation: Evidence from Russia, the Baltic Republics and Bulgaria". National Council for Eurasian and East European Research (\$38,000)

1996-1997 Project Director "The Incidence and Effects of Human Management Resource Practices: Evidence for the Baltics. National Council for Soviet and East European Research (\$66,000)

1995-1997 Project Director "The Economics of Privatization: Evidence from the Baltics and St. Petersburg" NSF SES 9511465. (\$92, 000).

1997 Project Director "Executive Compensation in transitional Economies" Davidson Institute Evidence from Bulgaria." NSF SES-9223571. (About \$200,000)

1990-1992 Project Director, "Effects of Alternative Enterprise Forms and Entry of New Firms Under Contemporary East European Socialism: Evidence from Bulgaria," NSF 9010591 (\$112,174).

1987-1990 Project Director, "Economic Effects of Alternative Compensation Systems," NSF #SES-871095. Originally funded July 1987 (\$38,166); renewed in January 1989 (\$47,733).

1983-1986 Project Director, "The Relationship Between Participation, Worker Ownership, Profit Sharing and Performance in French Producer Cooperatives." (Extension of earlier project funded by NSF #SES-8309608, \$81,533.)

1993-1994 "Labor Market Dynamics in Bulgaria," National Council for Soviet and East European Research, \$75,000.

1993 Grant from IRIS, "The Growth of Non-State and Small Firms in Bulgaria," \$15,000.

1990-1991 Grant from Arbetsmiljfonden, "Economic Effects of Co-determination, Profit Sharing, Wage Earner Funds, Individual Employee Ownership: Evidence from Sweden", \$40,000.

1980-1982 Grant from Leverhulme Foundation (U.K.) to collect data and begin to examine socio-economic performance of industrial cooperative, \$35,000.

1973-present Huber Summer Study Grants, Hamilton, several years.

Consultant

I have served on missions (projects) or acted as a consultant or a member of research teams for several institutions including: the Department of Labor, the ILO, Brookings Institution, The World Bank, the EEC, OECD, Sloan, USAID, Caran Corporation and the Center for Economic Studies.

Journals and Professional Bodies:

1994-present Member, Editorial Board, Annals of Public and Cooperative Economy

2011- Member, Editorial Board, Journal of Entrepreneurial and Organizational Diversity

2009-present Member, Editorial Board, Journal of Co-operative Studies

2004-2009 Member, Editorial Board, J. of Comparative Economics.

1996-2000 Member, Board of Reviewers, SOCO program, IHS, Vienna

1996-1997 Member, Editorial Board, Comparative Economic Studies

1993-1995 Member, Executive Committee, Comparative Economic Studies

1983-2009 General Editor for Elsevier (JAI) series, <u>Advances in the Economic Analysis of Participatory</u> and Labor Managed Firms

1987-1998 Board of Editors, Economic and Industrial Democracy, edited by R. Meidner

1986-1996 American correspondent for Economia Publica

1985-1995 Member Board of Editors, Economic Analysis and Workers' Management, ed., Branko Horvat

1978- 1995 American correspondent for Economic Analysis and Workers' Management

1978- Member board, International Association for the Economics of Participation

1975-1978 U.K. correspondent for Economic Analysis and Workers' Management

Doctoral and Master's Dissertations:

I have been a member of more than 10 Committees, or external examiner or supervisor for candidates for Ph.D. and M.Sc. at institutions including Cornell, Copenhagen Business School, Cerge and Helsinki School of Economics.

Organization of Colloquia and Conferences:

Co-organizer or member of the organizing committee for Conferences of the IAFEP at diverse locations including Clinton, Halifax, Brussels, Trento, Bristol, Prague and Cornell.

1986 Co-organized a symposium on profit sharing and worker ownership at Cornell

1980 Organized a Symposium on the Economic Performance of Participatory and Labor Managed Firms, Hamilton College.

<u>Referee Work</u>:

<u>Economic Journal, J. Political Economy</u>, N.S.F, <u>International Journal of Industrial Organization</u>, <u>Journal</u> <u>Comparative Economics</u>, <u>Industrial and Labor Relations Review</u>, <u>European Economic Review</u>, J. Economic Behavior and Organization, S.S.R.C. (Canada), <u>Industrial Relations</u>, <u>J. of Human Resources</u>, <u>Cambridge Journal of</u> <u>Economics</u>, <u>Economic Analysis and Workers' Management</u>, <u>British Journal of Industrial Relations</u>, Leverhulme Trust, S.S.R.C. (U.K.), A.C.L.S., Rockefeller Foundation, German Marshall Fund, Guggenheim Foundation, <u>Economic and Industrial Democracy</u>, Australian Research Grants Committee, <u>Economic Development and Cultural</u> <u>Change</u>, <u>Comparative Economic Systems</u>, <u>Quarterly Review of Economics and Business</u>, <u>Scandinavian Journal of</u> <u>Economics</u>, J. of Economic Studies, <u>Contemporary Policy Studies</u>, J. of Japanese and International Economies, <u>Small Business Studies</u>, <u>Economics of Transition</u>, <u>Empirica</u>, J. Development Studies, J. Economic Education, <u>Annals of Public and Cooperative Economy</u>, J. <u>Human Resources</u>, <u>Review of Radical Political Economy</u>, Grants Agency, Czech Academy Sciences, Human Performance, J. Economic and Organizational Diversity, Scandinavian J. Economics, Interface.

Service at Hamilton College:

I have been an elected and appointed member of diverse committees at Hamilton.

<u>Citizenship</u>: Dual: US and British