

January 2017

ELIZABETH J. JENSEN

CURRENT POSITION: Professor of Economics

OFFICE ADDRESS: Department of Economics
198 College Hill Road
Hamilton College
Clinton, NY 13323
(315) 859-4437
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HOME ADDRESS: 3 Woodlawn Place
Clinton, NY 13323
(315) 853-3406

EDUCATION: Ph.D., Massachusetts Institute of Technology, February 1984
B.A., Swarthmore College, Economics with Mathematics minor, with High Honors, 1978

RESEARCH INTERESTS:

Industrial Organization, Professional Standards at Liberal Arts Colleges, Predictors of College Success, Student Course Choice, Pedagogy in Economics, Economics Education

TEACHING INTERESTS:

Industrial Organization, Antitrust and Regulation, American Economic History, Microeconomics, Rhetoric in Economics

PREVIOUS ACADEMIC EXPERIENCE:

Christian A. Johnson Excellence in Teaching Professor, Hamilton College, July 2011—June 2014
Acting Chair, Economics Department, Hamilton College, July 2012 – December 2012
Chair, Economics Department, Hamilton College, July 1992 - December 1998
Acting Chair, Economics Department, Hamilton College, July 1990 - June 1991
Associate Professor, 1989 - 1998
Assistant Professor, Hamilton College, 1983-1989
Teaching Assistant, Intermediate Macroeconomics, MIT, February - May, 1983
Teaching Assistant, Introductory Macroeconomics, MIT, September 1981 - May 1982
Tutor, Statistics for Economists, Swarthmore College, September - December, 1977

OTHER RELEVANT POSITIONS HELD:

Junior Economist in Microeconomics and Regulation, Council of Economic Advisers, September 1980-August 1981
Acting Director of Clearinghouse and Research Assistant, Public Interest Economics (Washington, D.C.), Summer 1979
Research Assistant, Department of Health, Education and Welfare, Office of Income Security Policy, Summer 1978
Summer Intern, Congressional Budget Office, Budget Analysis Division, Summer 1977

HONORS, SCHOLARSHIPS, AND FELLOWSHIPS:

Christian A. Johnson Excellence in Teaching Professorship, 2011-14
Faculty Collaborator, Hamilton College Levitt Center Fellowship, Summer 2012
Faculty Collaborator, Hamilton College Levitt Center Fellowship, Summer 2009
The Class of 1962 Outstanding Teaching Award, 2002
Faculty Collaborator, Hamilton College Emerson Grant, Summer 2000
Hamilton College Margaret Bundy Scott Fellowship, 1987-88
Sloan Foundation Graduate Fellowship, 1982
National Science Foundation Graduate Fellowship, (for three years), 1978
Graduated with High Honors from Swarthmore College, 1978
Phi Beta Kappa, 1978

PUBLICATIONS:

"Early Decision and College Performance" (with Stephen Wu), *Economics of Education Review* (August 2010). 29: 5, pp. 517-525.

"Social Learning and Course Choice" (with Ann L. Owen), *International Review of Economics Education* (2008), 7:1, pp. 9-35.

Industrial Organization: Theory and Practice (with Don E. Waldman) Addison-Wesley, 5th edition forthcoming, 4th edition 2013, 3rd edition 2007, 2nd edition 2001, 1st edition 1998.

"Using Arbitration to Eliminate Class Actions: Efficient Business Practice or Unconscionable Abuse?" (with Jean R. Sternlight), *Law and Contemporary Problems* (Winter/Spring 2004), pp. 75-103.

"Appealing to Good Students in Introductory Economics," (with Ann L. Owen), *Journal of Economic Education*, (Fall 2003), pp. 299-325.

"Pedagogy, Gender, and Interest in Economics," (with Ann L. Owen), *Journal of Economic Education*, (Fall 2001), pp. 323-343.

"Why are Women Such Reluctant Economists? Evidence from Liberal Arts Colleges," (with Ann L. Owen), *American Economic Review Papers and Proceedings*, (May 2000), pp. 466-470.

"Research Expenditures and the Discovery of New Drugs," *Journal of Industrial Economics*, (Sept. 1987), pp. 83-95.

OTHER PUBLICATIONS:

"The 'Job Definition' of a Faculty Member at a Liberal Arts Institution," in *The Best Kind of College: An Insiders' Guide to America's Small Liberal Arts Colleges*, John Seery and Susan McWilliams, eds. (SUNY Press, 2015).

"Teaching Undergraduate Industrial Organization," in *International Handbook on Teaching and Learning Economics*, Gail M. Hoyt and KimMarie McGoldrick, eds. (Edward Elgar, 2012).

"Imperfectly Competitive Product Markets," in *21st Century Economics: A Reference Handbook*, Rhona C. Free, ed. (SAGE Publications, 2010), pp. 125-134.

"Gender and Interest in Studying Economics," (with Ann L. Owen) in *Critical Junctures in Women's Economic Lives*," Center for Economic Progress, 2002.

Review of *Public Policy Toward Cable Television* by Thomas W. Hazlet and Matthew L. Spitzer in *Review of Industrial Organization*, May 1999

WORKING PAPERS:

"Predictive Power of Standardized Tests" (with Stephen Wu)

"The Determinants of Research and Development Expenditures for Ethical Pharmaceutical Firms"

"Rates of Return to Investment in the Pharmaceutical Industry: A Survey"

PAPERS GIVEN:

"Learning About Learning: Students' Course Choices," presented at the American Economic Association Annual Meeting, Washington, D.C., January 2003.

"Gender and Interest in Studying Economics," presented at "Critical Junctures in Women's Economic Lives," sponsored by the Center for True Economic Progress, St. Paul, MN, April 2001.

"Pedagogy That Appeals to Good Students," presented at the American Economic Association Annual Meeting, New Orleans, LA, January 2001.

- "Why Are Women Such Reluctant Economists? Evidence from Liberal Arts Colleges," presented at the American Economic Association Annual Meeting, Boston, MA, January 2000.
- "The Determinants of Research and Development Expenditures for Ethical Pharmaceutical Firms," presented at the UCLA School of Public Health and Department of Economics Seminar on Pharmaceutical Economics and Policy, November 1990.
- "Rates of Return to Investment in the Pharmaceutical Industry: A Survey," prepared for an Office of Technology Assessment workshop on government policies and pharmaceutical research and development, Santa Barbara, CA, September 1990.
- "The Determinants of Research and Development Expenditures in the Ethical Pharmaceutical Industry," presented at the Eastern Economic Association Meetings, Boston, MA, March 1988.
- "Research Expenditures and the Discovery of New Drugs," presented at the North American Annual Meetings of the Econometric Society, Dallas, Texas, December 1984.

PROFESSIONAL ACTIVITIES:

- Invited participant (as mentor) in CeMENT Regional Workshop, funded by the American Economic Association; Tampa, FL; November 21-22, 2013
- Invited participant (as mentor) in CeMENT Regional Workshop, funded by the American Economic Association; San Antonio, TX; November 19-20, 2009
- Participant in Teaching Innovations Program (TIP) workshop, sponsored by the Committee on Economic Education of the American Economic Association; Georgetown University, June 3-5, 2005
- Member of Visiting Committee in Economics, Knox College, 2016
- Member of Visiting Committee in Economics, Lewis & Clark College, 2015
- Chair of Visiting Committee in Economics, Franklin & Marshall College, 2013
- Member of Visiting Committee in Economics, College of the Holy Cross, 2013
- Member of Visiting Committee in Economics, Drew University, 2011
- Member of Visiting Committee in Economics, Kenyon College, 2007
- Member of Visiting Committee in Economics, Wesleyan University, 2002
- Member of Visiting Committee in Economics, Swarthmore College, 1988
- Reviewer, tenure file, Grinnell College, 2014
- Reviewer, tenure file, Wheaton College (MA), 2012
- Reviewer, tenure file, Ursinus College, 2011
- Reviewer, tenure file, Claremont McKenna College, 2009
- Reviewer, tenure file, Lafayette College, 2007
- Reviewer, promotion file, Kenyon College, 2006
- Reviewer, tenure file, Swarthmore College, 1992

External Examiner in the Honors program at Swarthmore College, May 1991 and May 1985

Reviewer, fifth edition of *Microeconomics and Behavior* by Robert H. Frank

Reviewer, NSF

Referee for *Contemporary Economic Policy*, *Economics of Education Review*, *International Review of Economics Education*, *Journal of Economic Education*, *Journal of Industrial Economics*, *Journal of Research in Pharmaceutical Economics*, *Quarterly Journal of Business and Economics*, *Quarterly Journal of Economics*, *RAND Journal*, and *Review of Industrial Organization*

Member: American Economic Association
 Committee on the Status of Women in the Economics Profession
 Industrial Organization Society
 AAUP

COLLEGE SERVICE:

Committee on Appointments, 2016-
 Writing Advisory Committee, 2016-
 QSR Committee, 2014-
 Student Awards and Prizes Committee, 2014-
 Faculty Affiliate, Men's and Women's Varsity Soccer, 2011-
 Retirement Committee, 2011-2015
 Faculty Committee on Budget and Finance, 2010- 2014 (Chair 2012-2014)
 Steering Committee of Network for Teaching and Learning 2012-2013
 Bristol Schambach Scholars Faculty Liaison 2009-2010
 Writing Advisory Committee, 2007- 2010 (Chair, 2009-2010)
 Ad Hoc Committee on the *Faculty Handbook*, 2007
 Faculty Committee on Admission and Financial Aid, 2005-2009 (Chair, 2007-2008)
 Student Fellowships Committee, 2005-2010
 Committee on Appointments, 2001-2004, (Chair, 2003-2004)
 Mellon Assessment Grant Steering Committee 2001 - 2006
 Human Subjects Institutional Review Board, 2000-2003, (Chair, 2001-2003)
 Middle States self-study, Planning subcommittee, 1999-2000
 Planning Committee 1997 - 2000
 Vice President's Advisory Committee, 1997 - 1999
 Quantitative Literacy Committee, 1996 - 1999
 Academic Council 1994 - 1997
 Member, Dean Search Committee, 1994 - 1995
 Ad Hoc Committee on Faculty Compensation, 1992 - 1996
 Tenure Appeals Committee: 1997-1998 (2)
 1995-1996 (2)
 1994-1995
 1992-1993
 American Studies Committee, 1991-1994
 Committee on Academic Policy, 1988-1991 and 1985-1986
 Phi Beta Kappa, Marshall 1995 - 1998, 2002
 Phi Beta Kappa President, 1992 - 1994
 Phi Beta Kappa Vice President, 1990 - 1992
 Phi Beta Kappa Membership Committee, 1989 - 1993 and 1998 - 2002

Development Committee of the Board of Trustees, 1988 - 1991
Sexual Harassment Grievance Board, 1986-1987
Pre-Law Committee, 1985-1987