

January 2018

**ELIZABETH J. JENSEN**

**CURRENT POSITION:** Professor of Economics

**OFFICE ADDRESS:** Department of Economics  
198 College Hill Road  
Hamilton College  
Clinton, NY 13323  
(315) 859-4437  
ejensen@hamilton.edu

**HOME ADDRESS:** 3 Woodlawn Place  
Clinton, NY 13323  
(315) 853-3406

**EDUCATION:** Ph.D., Massachusetts Institute of Technology, February 1984  
B.A., Swarthmore College, Economics with Mathematics minor, with High Honors, 1978

**RESEARCH INTERESTS:**

Industrial Organization, Professional Standards at Liberal Arts Colleges, Predictors of College Success, Student Course Choice, Pedagogy in Economics, Economics Education

**TEACHING INTERESTS:**

Industrial Organization, Antitrust and Regulation, American Economic History,  
Microeconomics,  
Rhetoric in Economics

**PREVIOUS ACADEMIC EXPERIENCE:**

Acting Chair, Economics Department, Hamilton College, January 2018—  
Christian A. Johnson Excellence in Teaching Professor, Hamilton College, July 2011—June 2014  
Acting Chair, Economics Department, Hamilton College, July 2012 – December 2012  
Chair, Economics Department, Hamilton College, July 1992 - December 1998

Acting Chair, Economics Department, Hamilton College, July 1990 - June 1991  
Associate Professor, 1989 - 1998  
Assistant Professor, Hamilton College, 1983-1989  
Teaching Assistant, Intermediate Macroeconomics, MIT, February - May, 1983  
Teaching Assistant, Introductory Macroeconomics, MIT, September 1981 - May 1982  
Tutor, Statistics for Economists, Swarthmore College, September - December, 1977

**OTHER RELEVANT POSITIONS HELD:**

Junior Economist in Microeconomics and Regulation, Council of Economic Advisers, September 1980-August 1981  
Acting Director of Clearinghouse and Research Assistant, Public Interest Economics (Washington, D.C.), Summer 1979  
Research Assistant, Department of Health, Education and Welfare, Office of Income Security Policy, Summer 1978  
Summer Intern, Congressional Budget Office, Budget Analysis Division, Summer 1977

**HONORS, SCHOLARSHIPS, AND FELLOWSHIPS:**

Christian A. Johnson Excellence in Teaching Professorship, 2011-14  
Faculty Collaborator, Hamilton College Levitt Center Fellowship, Summer 2012  
Faculty Collaborator, Hamilton College Levitt Center Fellowship, Summer 2009  
The Class of 1962 Outstanding Teaching Award, 2002  
Faculty Collaborator, Hamilton College Emerson Grant, Summer 2000  
Hamilton College Margaret Bundy Scott Fellowship, 1987-88  
Sloan Foundation Graduate Fellowship, 1982  
National Science Foundation Graduate Fellowship, (for three years), 1978  
Graduated with High Honors from Swarthmore College, 1978  
Phi Beta Kappa, 1978

**PUBLICATIONS:**

"Early Decision and College Performance" (with Stephen Wu), *Economics of Education Review* (August 2010). 29: 5, pp. 517-525.

"Social Learning and Course Choice" (with Ann L. Owen), *International Review of Economics Education* (2008), 7:1, pp. 9-35.

*Industrial Organization: Theory and Practice* (with Don E. Waldman) Addison-Wesley, 5<sup>th</sup> edition forthcoming, 4<sup>th</sup> edition 2013, 3<sup>rd</sup> edition 2007, 2<sup>nd</sup> edition 2001, 1<sup>st</sup> edition 1998.

"Using Arbitration to Eliminate Class Actions: Efficient Business Practice or Unconscionable Abuse?" (with Jean R. Sternlight), *Law and Contemporary Problems* (Winter/Spring 2004), pp. 75-103.

"Appealing to Good Students in Introductory Economics," (with Ann L. Owen), *Journal of Economic Education*, (Fall 2003), pp. 299-325.

"Pedagogy, Gender, and Interest in Economics," (with Ann L. Owen), *Journal of Economic Education*, (Fall 2001), pp. 323-343.

"Why are Women Such Reluctant Economists? Evidence from Liberal Arts Colleges," (with Ann L. Owen), *American Economic Review Papers and Proceedings*, (May 2000), pp. 466-470.

"Research Expenditures and the Discovery of New Drugs," *Journal of Industrial Economics*, (Sept. 1987), pp. 83-95.

#### **OTHER PUBLICATIONS:**

"The 'Job Definition' of a Faculty Member at a Liberal Arts Institution," in *The Best Kind of College: An Insiders' Guide to America's Small Liberal Arts Colleges*, John Seery and Susan McWilliams, eds. (SUNY Press, 2015).

"Teaching Undergraduate Industrial Organization," in *International Handbook on Teaching and Learning Economics*, Gail M. Hoyt and KimMarie McGoldrick, eds. (Edward Elgar, 2012).

"Imperfectly Competitive Product Markets," in *21<sup>st</sup> Century Economics: A Reference Handbook*, Rhona C. Free, ed. (SAGE Publications, 2010), pp. 125-134.

"Gender and Interest in Studying Economics," (with Ann L. Owen) in *Critical Junctures in Women's Economic Lives*, Center for Economic Progress, 2002.

Review of *Public Policy Toward Cable Television* by Thomas W. Hazlet and Matthew L. Spitzer in *Review of Industrial Organization*, May 1999

#### **WORKING PAPERS:**

"Predictive Power of Standardized Tests" (with Stephen Wu)

"The Determinants of Research and Development Expenditures for Ethical Pharmaceutical Firms"

"Rates of Return to Investment in the Pharmaceutical Industry: A Survey"

#### **PAPERS GIVEN:**

"Learning About Learning: Students' Course Choices," presented at the American Economic Association Annual Meeting, Washington, D.C., January 2003.

"Gender and Interest in Studying Economics," presented at "Critical Junctures in Women's Economic Lives," sponsored by the Center for True Economic Progress, St. Paul, MN, April 2001.

"Pedagogy That Appeals to Good Students," presented at the American Economic Association

Annual Meeting, New Orleans, LA, January 2001.

"Why Are Women Such Reluctant Economists? Evidence from Liberal Arts Colleges," presented at the American Economic Association Annual Meeting, Boston, MA, January 2000.

"The Determinants of Research and Development Expenditures for Ethical Pharmaceutical Firms," presented at the UCLA School of Public Health and Department of Economics Seminar on Pharmaceutical Economics and Policy, November 1990.

"Rates of Return to Investment in the Pharmaceutical Industry: A Survey," prepared for an Office of Technology Assessment workshop on government policies and pharmaceutical research and development, Santa Barbara, CA, September 1990.

"The Determinants of Research and Development Expenditures in the Ethical Pharmaceutical Industry," presented at the Eastern Economic Association Meetings, Boston, MA, March 1988.

"Research Expenditures and the Discovery of New Drugs," presented at the North American Annual Meetings of the Econometric Society, Dallas, Texas, December 1984.

#### **PROFESSIONAL ACTIVITIES:**

Invited participant (as mentor) in CeMENT Regional Workshop, funded by the American Economic Association; Tampa, FL; November 21-22, 2013

Invited participant (as mentor) in CeMENT Regional Workshop, funded by the American Economic Association; San Antonio, TX; November 19-20, 2009

Participant in Teaching Innovations Program (TIP) workshop, sponsored by the Committee on Economic Education of the American Economic Association; Georgetown University, June 3-5, 2005

Member of Visiting Committee in Economics, Union College, 2017

Member of Visiting Committee in Economics, Knox College, 2016

Member of Visiting Committee in Economics, Lewis & Clark College, 2015

Chair of Visiting Committee in Economics, Franklin & Marshall College, 2013

Member of Visiting Committee in Economics, College of the Holy Cross, 2013

Member of Visiting Committee in Economics, Drew University, 2011

Member of Visiting Committee in Economics, Kenyon College, 2007

Member of Visiting Committee in Economics, Wesleyan University, 2002

Member of Visiting Committee in Economics, Swarthmore College, 1988

Reviewer, tenure file, Grinnell College, 2014  
Reviewer, tenure file, Wheaton College (MA), 2012  
Reviewer, tenure file, Ursinus College, 2011  
Reviewer, tenure file, Claremont McKenna College, 2009  
Reviewer, tenure file, Lafayette College, 2007  
Reviewer, promotion file, Kenyon College, 2006  
Reviewer, tenure file, Swarthmore College, 1992

External Examiner in the Honors program at Swarthmore College, May 1991 and May 1985

Reviewer, fifth edition of *Microeconomics and Behavior* by Robert H. Frank  
Reviewer, NSF  
Referee for *Contemporary Economic Policy*, *Economics of Education Review*, *International Review of Economics Education*, *Journal of Economic Education*, *Journal of Industrial Economics*, *Journal of Research in Pharmaceutical Economics*, *Quarterly Journal of Business and Economics*, *Quarterly Journal of Economics*, *RAND Journal*, and *Review of Industrial Organization*

Member: American Economic Association  
Committee on the Status of Women in the Economics Profession  
Industrial Organization Society  
AAUP

### **COLLEGE SERVICE:**

Writing Advisory Committee, 2016-  
Committee on Appointments, 2016-2017  
QSR Committee, 2014-  
Student Awards and Prizes Committee, 2014-2017  
Faculty Affiliate, Men's and Women's Varsity Soccer, 2011-  
Retirement Committee, 2011-2015  
Faculty Committee on Budget and Finance, 2010- 2014 (Chair 2012-2014)  
Steering Committee of Network for Teaching and Learning 2012-2013  
Bristol Schambach Scholars Faculty Liaison 2009-2010  
Writing Advisory Committee, 2007- 2010 (Chair, 2009-2010)  
Ad Hoc Committee on the *Faculty Handbook*, 2007  
Faculty Committee on Admission and Financial Aid, 2005-2009 (Chair, 2007-2008)  
Student Fellowships Committee, 2005-2010  
Committee on Appointments, 2001-2004, (Chair, 2003-2004)  
Mellon Assessment Grant Steering Committee 2001 - 2006  
Human Subjects Institutional Review Board, 2000-2003, (Chair, 2001-2003)  
Middle States self-study, Planning subcommittee, 1999-2000  
Planning Committee 1997 - 2000  
Vice President's Advisory Committee, 1997 - 1999  
Quantitative Literacy Committee, 1996 - 1999  
Academic Council 1994 - 1997

Member, Dean Search Committee, 1994 - 1995

Ad Hoc Committee on Faculty Compensation, 1992 - 1996

Tenure Appeals Committee:    1997-1998 (2)  
   1995-1996 (2)  
   1994-1995  
   1992-1993

American Studies Committee, 1991-1994

Committee on Academic Policy, 1988-1991 and 1985-1986

Phi Beta Kappa, Marshall 1995 - 1998, 2002

Phi Beta Kappa President, 1992 - 1994

Phi Beta Kappa Vice President, 1990 - 1992

Phi Beta Kappa Membership Committee, 1989 - 1993 and 1998 - 2002

Development Committee of the Board of Trustees, 1988 - 1991

Sexual Harassment Grievance Board, 1986-1987

Pre-Law Committee, 1985-1987